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COMPANY PRESENTATION





# ABOUT US

Since the beginning of our operations, HOTIS RECYCLING SLOVAKIA s.r.o. has undergone many changes. We started with one small facility and currently we offer our services in four facilities in Bratislava and one in Martin. We constantly improve services that we offer to our customers and business partners from waste management industry. We cooperate with major companies in Slovakia as well as with many companies across Europe.

Thanks to our long-term experience we were able to transform ourselves into multinational company in the field of scrap metal trade and mutual cooperation with our customers creates favorable conditions for buying and selling all kinds of recyclable materials. Our company transforms the value of different kinds of raw materials to all of our clients, which enables to create highest possible value from waste recycling using the best technologies with an emphasis on environmental protection.

## OUR PARTNERS



Bratislava – Prístav



## A B O U T U S



Pezinok



Martin - Vrútky

### MAIN FACILITY

Šenkvičná cesta 15/B  
902 01 Pezinok  
Slovak Republic  
+421 948 369 446  
hotis@hotis.sk  
www.hotis.sk

### REGISTERED OFFICE

HOTIS RECYCLING  
SLOVAKIA s.r.o.  
Myslenická 1  
902 01 Pezinok  
Slovak Republic  
business ID: 35872764  
tax ID: 2021 768056  
VAT ID: SK2021 768056  
HOTIS RECYCLING  
SLOVAKIA s.r.o. is  
registered in Business  
register Bratislava 1,  
dep. Sro, in.No. 3037/B

### FACILITIES

**Bratislava – Prístav  
(areál Slovenská plavba  
a prístavy)**  
Prístavná 10, Bratislava  
+421 948 569 480  
hajdu@hotis.sk

**Pezinok**  
Šenkvičná cesta 15/B  
902 01 Pezinok  
+421 948 369 446  
hotis@hotis.sk

**Martin - Vrútky  
(areál - Centrálny  
sklad Vrútky)**  
Stará Preša 5/1340  
038 52 Sučany  
+421 904 825 500  
nemec@hotis.sk

### POINT OF PURCHASE - FACILITIES

**FH-HOTIS Bratislava**  
Závodná 11340  
Podunajské Biskupice  
821 06 Bratislava  
biskupice@hotis.sk  
+421 948 230 111

**FH-HOTIS Pezinok**  
Myslenická 1  
902 01 Pezinok  
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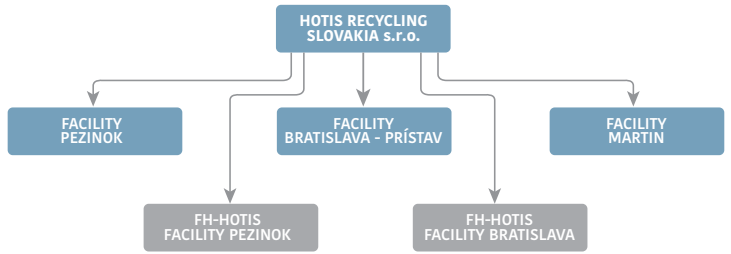






# SERVICES FOR OUR PARTNERS

Our priority is to provide complex 24-hour service to our partners, such as waste producers, storage providers as well as manufacturing companies or facilities of waste collection. We provide container rentals, including bringing the container to your location, loading, removal and professional handling, increasing the value of the waste as well as professional consulting with regard to handling of various types of metal and non-metal waste to both individuals and businesses. Our customers can be assured that the waste that was produced during cleaning or liquidation of facilities, warehouses and residential houses and gardens, is environmentally and professionally disposed of. We do our best to tailor all services to customer requirements.



S E R V I C E S   F O R   O U R   P A R T N E R S





# COLLECTION, SEPARATION AND PROCESSING METAL WASTE

The main activity of HOTIS RECYCLING SLOVAKIA s.r.o. is the collection, purchase, separation and processing of ferrous and non-ferrous metals from individuals and businesses. Long-term experience and technological equipment for separation and increasing the value of metals makes our company one of major processing companies that also increases the value of metal waste on the European market. It makes our company a strategic partner for many leading companies producing scrap metal as a part of their activities.

Our flexibility and professional approach in providing scrap metal handling services helped us achieve significant market share and stable position on the domestic market. Processed scrap metal is further utilized as an input material in a metallurgical plants, which significantly reduces the consumption of primary raw materials and saves the environment. In accordance with the current waste management legislation we have all necessary permissions and authorizations required for handling scrap metal.



COLLECTION, SEPARATION AND PROCESSING OF METAL WASTE





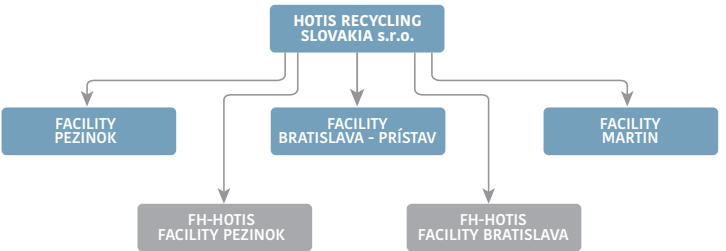


# DEMOLITIONS



As a part of our portfolio, HOTIS RECYCLING SLOVAKIA s.r.o. also provides demolition services, including removal and disposal of all wastes produced during these operations.

We also offer incineration services, cutting of metal structures and equipment including high-rise work that is carried out by highly trained workforce. In all activities related to demolition, we use modern technologies, which, at their maximum performance, ensure the fastest possible and professional completion of the required work.



DEMOLITIONS





# PROCESSING OF VEHICLES

Since 2008 Hotis RECYCLING SLOVAKIA s.r.o. is authorized for processing of old vehicles.

By developing the technical background and using technical devices for the processing of old vehicles, we can provide services to individuals and business, including transportation, towing and related administrative procedures, which also include a certificate of ecological disposal of old vehicles.



## PROCESSING OF VEHICLES





# SEPARATION AND CHEMICAL ANALYSIS OF METAL WASTE

As an integral part of supplying the scrap metal to our customers, we regularly perform chemical composition analysis of individual metals, which guarantees the quality and homogeneity of our supplies.

To determine the composition of each mixed metals, our company uses different methods of measurement, such as crushers, separators, magnets, spectrometer and other measuring techniques often used in this segment of preparing for recovery.



S E P A R A T I O N   A N D   C H E M I C A L   A N A L Y S I S   O F   M E T A L   W A S T E

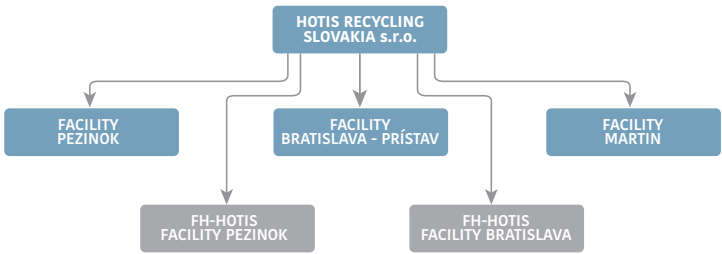




# DOMESTIC AND INTERNATIONAL LOGISTICS

HOTIS RECYCLING SLOVAKIA s.r.o. provides domestic and international transports with its own car fleet. Based on individual requirements our vehicles are equipped with hydraulic devices used for handling scrap metal, so that they are capable of loading in any situation when external loading equipment is not available or accessible. For international transport we use our own trucks that are ready to transfer the freight within the whole territory of the European Union as well as outside EU.

If our capacity is full and we cannot provide the service using our equipment, we utilize the services of freight forwarding companies that are able to fully fill in and provide our business partners the same quality and professional services as we provide with regard to transportation services.



D O M E S T I C   A N D   I N T E R N A T I O N A L   L O G I S T I C S





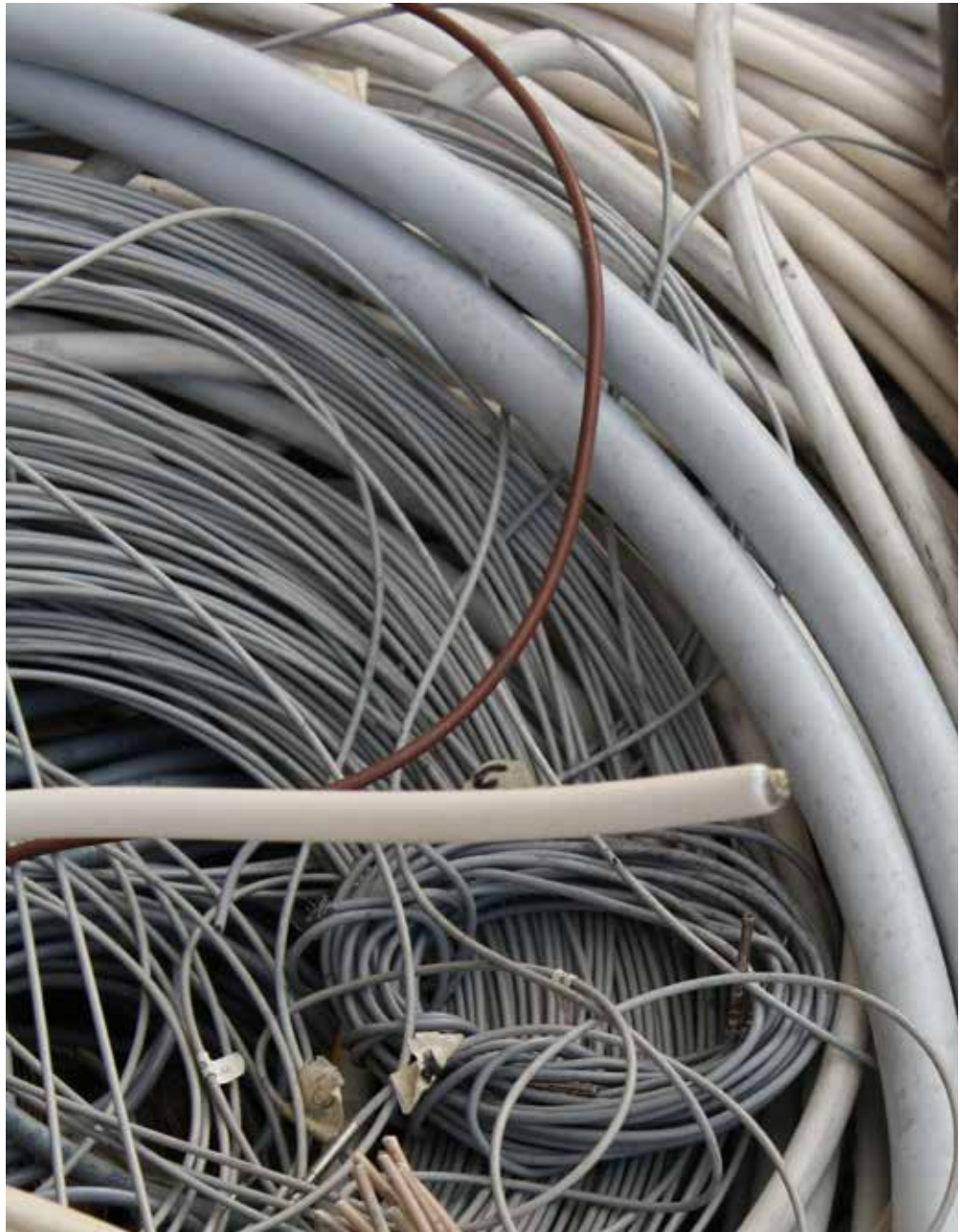
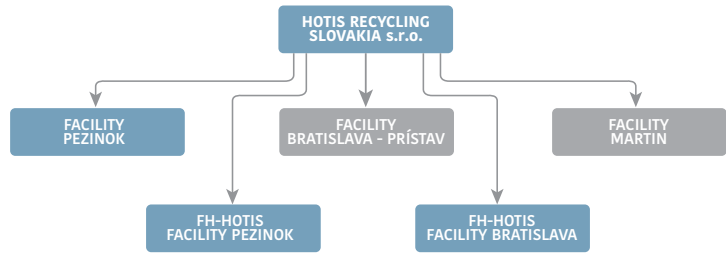


# CABLE PROCESSING



In 2016 as part of the expansion and improvement of our services, HOTIS RECYCLING SLOVAKIA s.r.o. purchased new separation equipment for the ecological processing of old power cables that can extract and process various kinds of nonferrous metals and separate them from PVC, plastic, rubber, silicon and iron.

This thorough separation of individual components creates homogeneous materials that represent a major source of recycled raw material for our strategic processors suitable for further use, processing and recycling.



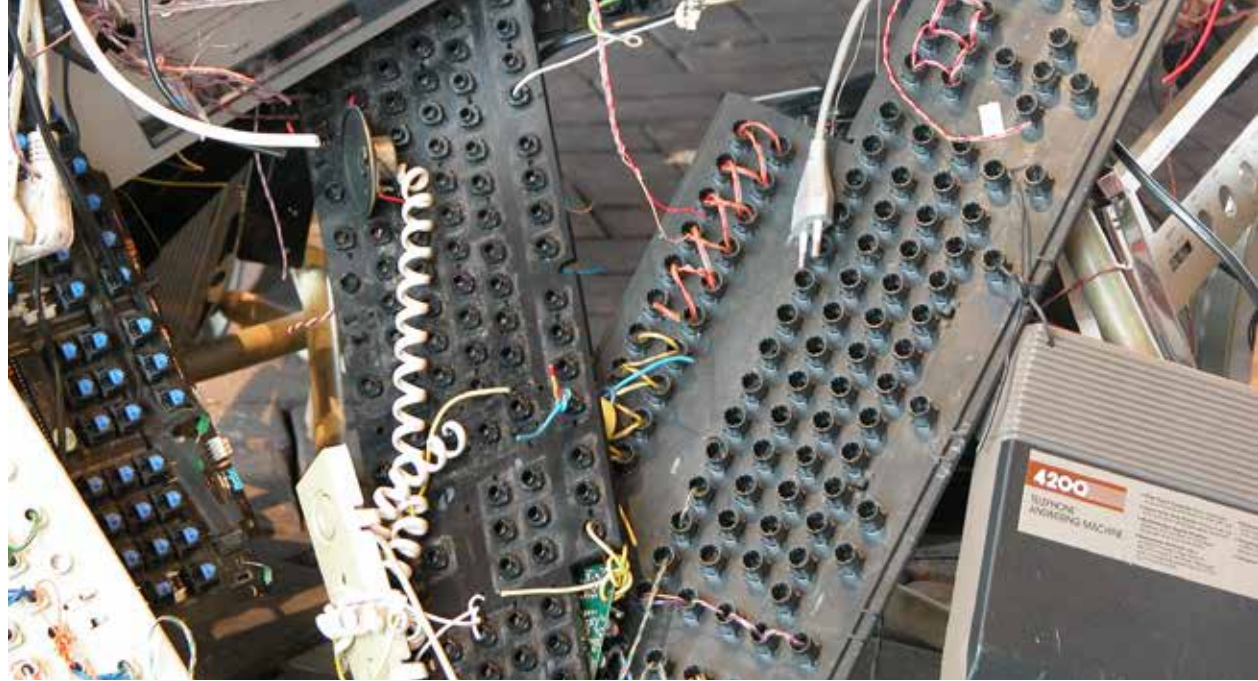
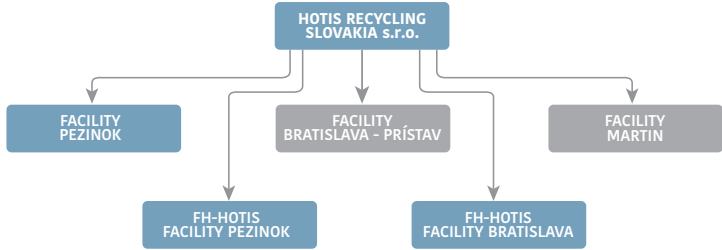
C A B L E   P R O C E S S I N G





# ELECTRIC AND ELECTRONIC WASTE

In order to provide complex services to our customers (both individuals and businesses), Hotis RECYCLING SLOVAKIA s.r.o. expanded its services and now offers collection and purchase of electrical and electronic equipment. This way we are trying to contribute to the sorted collection and thus improve the quality of the environment by preventing illegal dumping sites of electrical and electronic waste (WEEE). In cooperation with processing centers we provide collection, stockpiling and transportation of WEEE throughout the Slovak Republic.



ELECTRIC AND ELECTRONIC WASTE





# TOP EQUIPMENT GUARANTEES OUR PROFESSIONAL SERVICES!

HOTIS RECYCLING SLOVAKIA s.r.o. has modern machinery in its processing premises and purchasing centers, which allows us to provide top quality and professional services to our customers. Our processing facilities are equipped with modern machinery for processing metal waste and scrap material – hydraulic balers, separators, crushers, hydraulic loaders, mobile scissors etc. Concrete compacted areas and warehouses for safe handling and storage of metal are taken for granted.

Fast collection of material from suppliers and unloading it at our customers' location is done by our own flexible truck fleet, which mostly consists of the following truck brands: Mercedes, Iveco and MAN. Trucks are equipped with cranes and adjusted for transporting different containers. In our premise we have installed weighbridges as well scales for weighing small waste purchased from individuals.



Fuchs

LINDEMANN

Linde

GENESIS

KOMATSU

ZDAS

LOURITEX

LEFORT



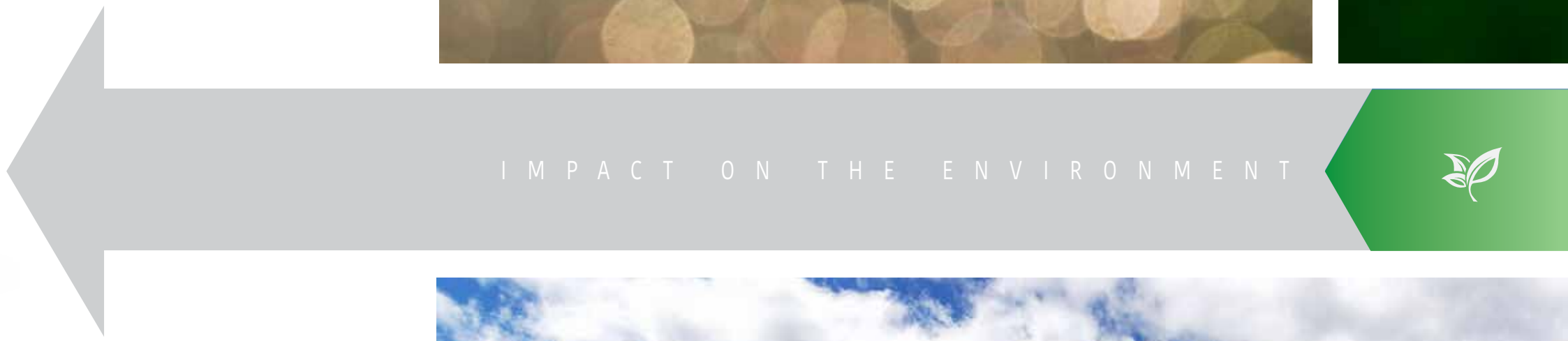
HOTIS Recycling  
SLOVAKIA s.r.o.  
for green planet





# IMPACT ON THE ENVIRONMENT

The degree of utilization of secondary raw materials and their proportion on total production is also a measure of industrial, technical and scientific advancement of the country. When considering the economic advantages of recycling, we cannot neglect environmental concerns. Reuse of waste will reduce its volume and subsequently the pollution in the environment. Ecological considerations in decision-making with regard to utilization of production waste is (or should be) a priority. Advantages of recycling are clear, but we must also take into account that it could be demanding with regard to research, development and investments related to new technological solutions. Therefore, when assessing the benefits of recycling, we must bear in mind the principles of operational efficiency, systemic and complex approach. The contribution of our company is in the complex approach to the process of collection and sorting of other waste products and their subsequent recycling at the authorized organization in their processing plant. Strict compliance with the Waste Disposal Act is also very important. The main areas, where the environmental benefits will be demonstrated after the implementation of the project, are protection of nature, water and air.



# CERTIFICATES AND LICENSES

HOTIS RECYCLING SLOVAKIA s.r.o. is on the market since 2004. Since 2009 the company operates in its current form. Over the course of its operations, the quality of service and customer satisfaction helped the company to become a stable and one of the best established companies on Slovak market. We are one of those companies with good and modern equipment and we are able to offer services all over Slovakia. Thanks to rigorous separation and processing of materials, HOTIS Recycling has become a preferred supplier of high quality raw materials for foundries and steelworks in Slovakia and in Europe. Based on this achievement we obtained the certification according to EU Regulation No. 333/2011 and No. 715/2013.

